

SGF Annual Conference 2023

What's Next for Retail? Future-proofing the Industry

Thursday 12th & Friday 13th October 2023
Crowne Plaza Glasgow

Day 1 Programme

Thursday 12th October

Themes: Sustainability and Innovation

9.30am	Registration, Refreshments & Trade Exhibition <i>Argyll 3 & Castle Suites</i>
10.45am	Business Session – sponsored by JTI <i>Argyll 1 & 2 Suites</i> Theme: Sustainability
10.45am	Welcome and Opening Remarks Session Chair – Gary Robertson, Presenter, BBC Scotland
10.50am	Welcome from SGF Pete Cheema OBE, Chief Executive Officer, SGF
11.00am	Ensuring Sustainability in Refrigeration Graeme Nesbitt, Group Chief Executive Officer, Cross Rental Services
11.15am	How Picadeli nudges consumers towards more sustainable and healthy choices David von Laskowski, President & CEO, Greenfood Group
11.25am	Sustainable Retailers Panel Discussion Graeme Nesbitt, Group Chief Executive Officer, Cross Rental Services Mhairi Ross, Channel Director, C&C Brands David von Laskowski, President & CEO, Greenfood Group Graham Watson, Owner, Watson's Grocers Moniaive
12.00pm	Lunch & Trade Exhibition <i>Argyll 3 & Castle Suites</i>
1.00pm	Business Session – sponsored by JTI <i>Argyll 1 & 2 Suites</i> Theme: Innovation
1.00pm	Technology to Stay Competitive Kristine Moore, Retail Technology Channel Manager, Henderson Technology Q&A
1.20pm	Taking Staff Training Online Ashley Reddy, IT Director, Highfield E-Learning
1.35pm	Social Media and Marketing for Retailers Sophie Williams, Manager, Premier Broadway Convenience Store Q&A
1.55pm	Combatting the illicit trade to protect your sales

	Jamie Sanders, Fiscal and Regulatory Affairs Manager, JTI	
2.15pm	Summary & Closing Remarks Session Chair - Gary Robertson, Presenter, BBC Scotland	
2.20pm	Refreshments <i>Refreshments can be found in the breakout rooms</i>	
2.40pm	Breakout Sessions <i>Mezzanine, 1st Floor</i>	
	<i>Breakout (20 minutes each)</i>	Room
	Business Energy Scotland <i>Topic: Energy Cost Saving Advice and Funding</i>	Staffa Suite
	Camelot <i>Topic: The National Lottery...making extraordinary things happen every day!</i>	Shuna Suite
	Go Local <i>Topic: Why Supporting Local is Good for your Business</i>	Malin Suite
	Healthy Living Programme <i>Topic: Healthy Living Programme Award</i>	Rockall Suite
	PMI <i>Topic: A Smoke Free Future</i>	Jura Suite
4.40pm	Hotel Group Check-in (Crowne Plaza Only) <i>Castle Foyer</i>	
4.40pm	Guests staying at other hotels to make their way across for check-in	

Thursday 12th October
President's Welcome Dinner

7.00pm	Civic Drinks Reception <i>Castle & Argyll Foyers</i>
7.30pm	Call to Dinner <i>Castle & Argyll Foyers</i>
7.45pm	Welcome Host – Garry Spence
7.50pm	Welcome from SGF President Craig Brown, President, SGF
7.55pm	Welcome from Glasgow City Council Glasgow Lord Provost
8.05pm	Dinner <i>Argyll 1 & 2 Suites</i>
9.30pm	Entertainment
10.00pm	Charity Raffle Draw in aid of SGF Benevolent Fund
11.00pm	Carriages

Day 2 Programme

Friday 13th October

Themes: Convenience and Health & Wellbeing

9.00am	Registration, Refreshments & Trade Exhibition <i>Argyll 3 & Castle Suites</i>
9.30am	Business Session <i>Argyll 1 & 2 Suites</i> Theme: Convenience
9.30am	Welcome and Opening Remarks Session Chair - Gary Robertson, Presenter, BBC Scotland
9.35am	Welcome from SGF President Craig Brown, President, SGF
9.45am	Food to Go Panel Discussion Ainsley Jones, Corporate Account Controller, Country Choice Gavin Rothwell, Founder, Food Futures Insights Danny Scobie, Head of Food to Go, Scotmid David von Laskowski, President & CEO, Greenfood Group
10.20am	Integrating the Online and Offline Worlds Nick Brackenbury, Co-founder & CEO, NearSt Q&A
10.40am	An Introduction to Allwyn: <i>The Incoming Operator of the National Lottery</i> Katharine Challinor, Retail Director, Allwyn
10.55am	Refreshments & Trade Exhibition <i>Argyll 3 & Castle Suites</i>
11.25am	Business Session <i>Argyll 1 & 2 Suites</i> Theme: Health & Wellbeing
11.25am	How AG Barr are complying with HFSS Regulations Jonathan Kemp, Commercial Director, AG Barr
11.45am	Introduction to Keynote Speaker Craig Brown, Chief Sales & Marketing Officer, JW Filshill
11.50am	The Offer You Can't Refuse Steven Van Belleghem, Motivational Speaker & Author Q&A
12.45pm	Summary & Closing Remarks Session Chair - Gary Robertson, Presenter, BBC Scotland
12.50pm	Lunch & Trade Exhibition <i>Argyll 3 & Castle Suites</i>
2.00pm	Event closes